



SOLMACAR

Integral Solutions





SOLMACAR

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ABOUT US

SOLMACAR is a solid and experienced Company established in Mexico which offer **Integral Solutions** to the industrial sector, specialized in the **Maritime & Oil and Gas industry**, committed to the highest standards of Quality in the service, working day to day with qualified, ethic and professional staff.

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Soluciones Marítimas del Carmen, S.A. de C.V.
www.solmacar.com.mx





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ABOUT US

MISSION

Provide solutions to the industrial sector, complying with high standards regarding to Quality, Safety and Environment, achieving the satisfaction of our clients and collaborators.

VISSION

To be the best service Company in the industrial sector, fully satisfying the needs of our customers and leaving a mark on the community.

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ABOUT US

QUALITY, SAFETY AND ENVIRONMENTAL POLICY

In **Soluciones Maritimas del Carmen, S.A. de C.V.**, we are committed to developing a sustainable business in the long term, seeking to achieve the highest levels of **Quality**, and minimizing the **Environmental** impact of our operations by making the most efficient use of natural resources and energy. The **Health & Safety** of our employees and our customers is the most important to us.

ANTI-BRIBERY & ANTI-CORRUPTION POLICY

SOLMACAR prohibits offering or receiving bribes or corrupt payments in any form. This policy applies equally to all SOLMACAR employees, regardless of their location or function. We will never accept to give or to receive a bribe or other improper situation for any reason. Our activities will comply with all applicable local and international laws and regulations.

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ABOUT US

OUR VALUES

- ✓ Ethics and Integrity
- ✓ Honesty and Trust
- ✓ Cultural diversity
- ✓ Responsibility
- ✓ Transparency
- ✓ Availability to change
- ✓ Passion and entrepreneurship
- ✓ Respect for the environment

OUR PROCESSES AND OPERATIONS ARE BASED ON QUALITY MANAGEMENT SYSTEMS, IN ACCORDANCE WITH:

QUALITY

ISO 9001:2015

ENVIROMENT

ISO 14001:2015

HEALTH & SAFETY

ISO 45001:2015

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WHAT WE DO

We provide **SUPPLIES** and **SERVICES** Solutions to the industrial sector, mainly to the Oil & Gas companies and shipping companies.



SUPPLIES

MARINE SUPPLIES

- Supplies, tools & spare parts.
- Consumables, ironmongery and cotton rags.
- Lubricants and antifreeze.
- Degreasers and cleaning products.
- Chock-fast, marine paints and epoxies.
- Industrial kitchen equipment, marine appliances.
- Fireproof mattresses and linens for floatels.
- Electrical equipment for marine use and reflectors.
- Life jackets, rafts, tangerines.
- Sacrificial anodes, anticorrosive protection.
- Silk ropes and netting for helidecks.
- Anchors, chains and yoko-hamas buoys.
- Nautical charts & publications.
- Fire extinguishers, smoke detectors.
- Hoses, connections and accessories.
- Materials anti-spill of hydrocarbons.
- Steel cables, chains, winches, slings & shackles.
- Cranes and davits.
- Marine batteries, radios and communication eq.



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SUPPLIES

DRILLING SUPPLIES

Drilling Equipment and Tools:

- Topdrives
- Coiled tubing .
- Records and Gyros Equipment.
- Valves and Actuators.
- Mud fluid plant.
- Cementing Equipment.
- Drilling tools.
- Equipment spare parts.
- Concrete rack for pipe.
- Wireline and fishing equipment.
- BOP preventers.
- Drill bits.
- Winches.
- Drill pipe & drill collar.
- High pressure pumps.
- Cables & wires
- Frac tanks.
- Drilling equipment.
from 1000HP to 3000HP.
- Sampling equipment.



SUPPLIES



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DRILLING SUPPLIES

Drilling Fluids:

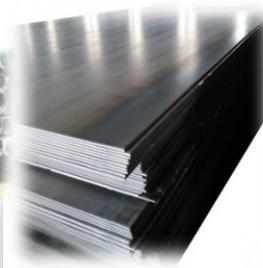
- Barite (Density: 4.20).
 - Primary and Secondary Emulsifier.
 - Calcium Chloride, Potassium Chloride.
 - Diatomaceous earth (diatomite).
 - Brines.
 - Gilsonite, Graphite, Bentonite.
 - Carboximethyl cellulose.
 - Corrosion Inhibitor, HCL Acid.
 - Guar Gum and Xanthan Gum.
 - Defoamers, Solvents and Dispersants.
 - Viscosifiers, Organophilic Clay.
 - Hollow Glass Microspheres.
-
- Drilling cutting boxes.
 - Laboratory Equipment.
 - Laboratory Reagents.



SUPPLIES

CONSTRUCTION MATERIALS

- Steel (certified) ABS plates various grades, Structural Profiles (Beam, PTR, Angles, Floor), Rod corrugated, SAE sheet.
- Certified ABS aluminum.
- Pipe (ASTM, ASME, ABS, API, NACE) black, sewn, seamless and perforated
- Valves (Control, ball, sphere, globe, butterfly, gate, guillotine) and Actuators.
- Flanges elbows, tees, studs, nipples, screws and connections.
- Silic sand and abrasives
- Cutting and welding material.
- Sacrificial anodes & cathodic protection.
- Concrete mattresses for underwater pipelines.



SUPPLIES



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ELECTRIC MATERIAL

- Control and automation equipment.
- Cable & wire (electric and communication).
- Lightening, reflectors and lamps.
- Boxes and connections.
- Ballasts and fuses.
- Switches.
- Electric Transoformers.
- Pipeline and Condulets.
- Sockets and dampers.
- Luminaires.
- Starters.
- Tapes and solvents.
- Electrical tools.
- Measurement equipment.
- Solar panels & Renewables.



-LIGHTING STUDY SERVICES.

SUPPLIES

SAFETY MATERIAL & COVID-19 PREVENTION

- Personal Protection Equipment PPE.
- Security boots.
- Helmets and chinstraps.
- Safety gloves.
- Respirators.
- Safety glasses and face shields.
- Earplugs.
- SCBA equipment.
- Gas & Fire Equipment.
- Crew baskets.
- Overalls & uniforms.
- Thermographic cameras.
- Masks and mouth covers.
- Tyvek protectors.
- Antibacterial gel.
- Disinfectant mats.
- Sanitizing liquid.



EQUIPMENT RENTAL



- Firefighting equipment FIFI Class 1/2, 1 and 2.
- Hidro-sub type equipment.
- Water Maker/Desalination & Treatment Plant.
- Dry tanks and laboratory equipment.
- Accommodation Containers (TLQ) 32' and 40'.
- 10' and 20' Fridge Containers.
- Dry Containers and offshore baskets.
- Motor-generators and Compressors.
- Cut & Welding machines.
- Scaffolding and accessories.
- Diamond wire cutting equipment.
- Illumination Towers.
- Saturation Diving Equipment.
- ROV inspection & workclass equipment.
- Torque equipment Hytorc.



SERVICES



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MARINE SERVICES

- Supplies for Vessels and Catering.
- Material Logistics.
(platform supply vessels, cranes, hiab, lowboys).
- Personnel Logistics.
(crew boat, helicopter flights).
- Customs and Consignee Agency.
- Naval Engineering (stability calculations, maritime procedures, GA plans and tanks).
- Tank cleaning and bilges cleaning.
- Painting and anticorrosive protection.
- Inspection of cranes, davits, cables and winches, hull and thickness calibration.
- Inventory of hazardous materials and ASBESTOS, IHM's in accordance with IMCA, EU SSR, European Flags, Mx Standards and Hong Kong Convention).
- Thermography and Megger Service.
- Rig Moving and positioning.
- DP Trials / FMEA tests according to IMO and Class.
- Inspection and Certification of Gas & Fire Extinguishers.

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MAINTENANCE SERVICES



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NAVAL MAINTENANCE

- Dry dock for vessels.
- Overhaul to Engines and Mechanical Repair.
- Maintenance to Main Engines.
Moto-generators and Transmissions.
- Disconnection and connection of engines.
- Disconnection and connection of pipes.
- Special maneuvers with cranes to remove and
Insert engines to machine room.
- Laser alignment and dial for Engines.
- Thermography and Megger Services.
- Tank cleaning & final disposal of hazardous waste.
- Anti-corrosion maintenance to ship hull
and metallic structures. (sandblast / hydroblast)



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MAINTENANCE SERVICES



OFFSHORE & ONSHORE MAINTENANCE

- Maintenance to Static Equipment. (Structures / Buildings).
- NDT'S (Penetrating Liquids, Visual Inspection, X-ray, Ultrasound, Magnetic Particles, Thermography, Leak Testing, Acoustics).
- Inspection and Certification of Fire protection Systems.
- ROPE ACCESS services: Inspection and Maintenance (Work at Height).
- Submarine Inspection and Maintenance with Diving (Surface, Saturation, ROV).
- Crane and winch cable repair.



RIGGING & INSPECTION

INSPECTION AND INSTALLATION OF CABLE & WIRE , CRANES AND PLANT RELOCATION

- Rigging works.
- Crane load testing.
- Inspection and certification of steel cables.
- Electromagnetic inspection of cables.
- Maintenance and repair of cables.
- Spooling & Socketing.
- Installation of crane cables and winches.
- Inspection & Installation of chains for anchors.
- FAT, SIT and SAT testing.
- Maintenance and repair of cranes.
- Main Engines maneuvers & relocations.
- Movement and installation of heavy equipment.
- Complete “Turn-Key” Plant Relocations including Machinery and Heavy Equipment.



CONSTRUCTION SERVICES



ENGINEERING AND CONSTRUCTION SERVICES

- Engineering, Procurement and Construction (Civil Works).
- Structural / mechanical fabrication with steel and aluminum (cantilevers, tanks, structures).
- Manufacture of metal and Teflon parts.
- Basic and Detail Engineering (specialized).
- Laser Scanner (3D Modeling / Models).
- Fabrication of cutting boxes and baskets.
- Fabrication of containers.
- Fabrication of concrete racks for pipes.
- Installation of fire walls.
- HVAC and electrical installations.
- Manufacture of control rooms.



CONSTRUCTION SERVICES



SEWAGE WATER TREATMENT SYSTEM, WATER MAKER & DESALINATION PLANT

- Design, Supply, Installation and Start-up of Treatment Plant for Sewage water.
- Odor Elimination and Reduction of Output Parameters, in compliance with CONAGUA.
- Water sanitation and rehabilitation.
- Elimination of Organic Silt.
- Sludge Treatment Systems.
- Liquid Mud Separation Systems.
- Disinfection systems with chlorine, Ultraviolet Light and Ozone.
- Membrane Water Treatment and Water Treatment Systems.



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PROCESO



MENU

AJUSTES

OZONADOR

ALARMAS

SERVICES TO DRILLING AND OIL COMPANIES

- Shorebase, storage and on-site delivery of materials.
- Material Logistics (platform supply vessel, cranes, hiab).
- Personnel Logistics (passenger boat, flights).
- Rental of specialized vessels (mud vessels, diving boats, Crane vessel, floatels)
- Rent of land drilling equipment from 1000HP to 3000HP.
- Rent of marine drilling equipment (Jackup, Semi-submersible)
- Mud tank cleaning and dams cleaning.
- Fluids supply service. and Drilling Chemicals.



SERVICES TO DRILLING AND OIL COMPANIES



- Catering and Accommodation Services.
- Shore and offshore camps with Accommodation Containers TLQ.
- Diving Services (Saturation and ROV Inspection & work class).
- Submarine connection and disconnection of risers, hoses and pipes.
- Rig Moving and positioning of platforms with mesotech sonar, tugboats and semi-submersible vessels.
- Preparation of Risk Atlas.
- Local Procurement Service and content national.
- Recruitment of drilling personnel, hiring and travel expenses.
- Soil compaction service for oil well.



PROJECTS

- **SOLMACAR** works day by day in Projects that provide **Solutions** for Industry, mainly the **Maritime and Oil Industry**, such as:
 - ✓ **Improved oil recovery project for heavy crude oil production.**
 - ✓ **Onshore storage terminal project for 1,000,000 bbls capacity.**
 - ✓ **Drilling fluid plant with premium chemicals for north & south region.**
 - ✓ **Project for the transportation of fluids with specialized Mud Vessels.**
 - ✓ **Marine and onshore drilling projects with jack-up, semi-submersible (marine) and from 1000HP to 3000HP (land) equipment.**
 - ✓ **Construction and maintenance to offshore platforms with MPSV.**
 - ✓ **Inspection and laying of marine pipelines with DSV vessel.**



YOUR RELIABLE COMPANY



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Soluciones Marítimas del Carmen, S.A. de C.V.

MEXICAN CHAMBER OF CONSTRUCTION CERTIFICATE



Cámara Mexicana de la
Industria de la Construcción

Otorga el presente
Certificado de Afiliación

A : **SOLUCIONES MARÍTIMAS DEL CARMEN S.A. DE C.V.**

quien ha quedado registrado satisfactoriamente en esta Cámara Empresarial, por el año

2017

aceptando respetar los Estatutos y el Código de Ética que rigen a la Cámara Mexicana de la Industria de la Construcción.

No. de Afiliado 00121661

Factura No. 13ACDC-412

R.F.C. SMC140717UM8

Folio No. 8995

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Cer. SAT CMIC 00001000000404119856

Sello Digital

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Lic. Gustavo A. Arballo Luján
Presidente Nacional

Ing. Francisco J. Baragán Preciado
Tesorero Nacional

Ciudad de México a 27 de julio de 2017

Soluciones Marítimas del Carmen, S.A. de C.V.
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REPRESENTATION



SOLMACAR

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Holywell **Henan Holywell Co., Ltd.**
Rm. 2703A International Times Plaza, No. 68 Nongye Road, Zhengzhou, 450000, China
Tel: +86-371 5517 2189 Cell: +86 186 3817 6371 E-mail: Xujq@cnholywell.com

AUTHORIZATION LETTER

Zhengzhou, China, August 1st, 2019

We, **Henan Holywell Co., Ltd.**, are established and reputed manufacturer of **Hollow Glass Microspheres** having head office at: International Times Plaza No. 68 Nongye Road, Zhengzhou, CHINA. We hereby authorize **Soluciones Maritimas del Carmen, S.A. de C.V.**, and **ZYANYA MS, S.A. de C.V.**, as our Distributors in MEXICO.

Sincerely,

(signed and stamped)

XU JUNQUI

**LEGAL REPRESENTATIVE
HENAN HOLYWELL CO., LTD.**

VALIDITY: FIVE (05) years.

Soluciones Marítimas del Carmen, S.A. de C.V.
www.solmacar.com.mx

REPRESENTATION



*global drilling fluids
& chemicals limited.*

JAS-ANZ



ISO 9001:2008

□ **Plant & R & D Centre :**
33/1, Ghansar, Halol,
Dist. Panchmahals, Gujarat – 389 350, India

□ **Corporate Office :**
75, Sector 27 C, Mathura Road,
Faridabad-121 003, India

Ref No. : GDF/RAL/20/2009/01

Date: 20.09.2020

Reseller Authorization Letter

Global Drilling Fluids and chemicals Limited is the Leading manufacturer of Specialty Drilling Fluids and Mud chemicals Used for Oilfield and Mining applications.

GDFCL is an ISO 9001 Certified company based Out of India, having 8 State of the Art Manufacturing Facilities and manufacturing a Complete Range of Specialty Drilling Fluids and Mud chemicals In India. GDFCL also provides Drilling Fluid testing Services, Equipments and Filtration Equipments.

Our manufactured Chemicals are sold in over 35 Countries in all five continents and we are the approved Source of Supply to the world's Leading Mud Services companies and Drilling operators

We further certify that **Soluciones Maritimas del Carmen, S.A. de C.V. (SOLMACAR)** with address in Av. Isla de Tris 1, 4PA, Col. Aeropuerto, 24119 Ciudad del Carmen, Campeche, MEXICO, Legally represented by Mr. José Ariza, is interested to be a Seller of our products and has been authorized as a reseller of the products manufactured by us. The contact details of SOLMACAR: Office +52 938 688 5612, Mobile +52 294 109 7797, e-mail: info@solmacar.com.mx

All technical support for the products offered would be provided and the Quality or the products supplied would be in strict conformance with the customer requirements and is guaranteed by GDFCL

The Authorized Reseller has also been duly authorized by us to visit our Offices, Laboratories and manufacturing facilities with their customers and Officials of the Drilling companies to witness the manufacturing of products and training.

Authorized Resellers are appointed to provide local support and ease of ordering in the local regions. The Quality, Quantity and Deliveries are directly guaranteed by Global Drilling fluids and Chemicals, India and a test report for all manufactured products is also provided

An authorized Reseller is not an employee of Our Company nor authorized to sign contracts on Behalf of the company, but only a Local representative to assist in Business development. The Authorized Reseller may sign contracts on his own accord where support in terms of Quality and Quantity is Guaranteed by GDFCL.

This authorization is valid for a Period of 1 year i.e. from September 20th 2020 to September 20th 2021.

For Global Drilling Fluids and Chemicals Limited

For Global Drilling Fluids & Chemicals Ltd.

Authorized Signatory

Regd. Office: 12, Friend's Colony (West), New Delhi - 110065

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REPRESENTATION



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H. Veracruz, Ver. a 16 de Agosto de 2017

A quien corresponda:

AGUAS LATINAS MEXICO S DE R.L. DE C.V. empresa especializada en los proyectos integrales de tratamiento de agua potable y residual, emite la presente **CARTA DE REPRESENTACIÓN** a la firma:

SOLMACAR

Soluciones Marítimas del Carmen, S.A. de C.V.

Como Distribuidor autorizado de nuestros productos y servicios que representamos en México. **SOLMACAR** tiene nuestra representación en el país para los sectores industrial, petrolero y municipal. Cuentan con nuestra confianza, soporte técnico y comercial en todos los proyectos que ellos emprendan con nuestras marcas y sistemas exclusivos, los cuales son:

- KSB BOMBAS, SISTEMAS CONTRA INCENDIO Y VALVULAS
- KUGLER. SISTEMAS DE TRATAMIENTO DE LODOS O SEPARACION DE SOLIDOS-LIQUIDOS
- NORDIC WATER. SISTEMAS DE SEPARACION SOLIDO LIQUIDO
- BENEN-V. SISTEMAS DE TRATAMIENTO DE LODOS.
- MEMBRAM MARTIN-SYSTEM. SISTEMAS DE POTABILIZACION Y TRATAMIENTO DE AGUA POR MEMBRANAS.
- OZONIA. SISTEMAS DE DESINFECCION DE LUZ ULTRAVIOLETA Y OZONO.
- JESCO-LUTZ JESCO. SISTEMAS DE DESINFECCIÓN A BASE DE CLORO, GENERADORES DE HIPOCLORITO DE SODIO.
- BIOTEG. CONTROL DE OLORES. BIOFILTROS PARA CONTROL DE OLORES.
- HYDRO2. BIO OPTIMIZACIÓN DEL AGUA Y ELIMINACIÓN DE OLORES

Saludos cordiales > <

Ing. Nahum Lagunes Cruz
Gerente de Negocios Municipales en México

Aguas Latinas México S. de R. L. de C. V.
Teléfonos: (55) 2453 7625 / 2453 7624
www.aguaslatinas.com
Manta 746 Col. Lindavista Norte
Del. Gustavo A. Madero CP 07300
México, D.F.

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REPRESENTATION



Pol. Bankunón, II | Avenida Veriña, 5 | 33211 Gijón
Asturias | España
Tel.: +34 913956344 | fax: +34 913956396



Gijón, 27 de Julio de 2017

Por el presente nos es grato comunicarles que la firma:

SOLMACAR

Soluciones Marítimas del Carmen, S.A. de C.V.

es Distribuidor Oficial de los productos FG en México, y que como tal tiene nuestra confianza, así como el apoyo y soporte tanto técnico como comercial en toda la gama de Sistemas Tomamuestras FG, válvulas y accesorios, para desarrollar el mercado indicado.

Saludos cordiales,
Jorge Muñiz García
Director Comercial



Esta carta es válida hasta el 31 de Diciembre de 2018



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REPRESENTATION



APC Procesadora Anahuac, SA de CV



Tlaquepaque, Jalisco a 01 de Noviembre de 2018

A quien corresponda:

Mediante la presente **certifico** que la empresa denominada "SOLUCIONES MARITIMAS DEL CARMEN S.A. DE C.V." (**SOLMACAR**), es distribuidor autorizado de nuestra empresa. (**APC. PROCESADORA ANAHUAC S.A. DE C.V.**)

Sin otro particular agradezco las atenciones que se sirva a tener a la presente.

Firma

LCP. JOSEFINA CASTELLANOS AMEZCUA
REPRESENTANTE LEGAL
APC PROCESADORA ANAHUAC S.A. DE C.V.



APC Procesadora Anahuac, SA de CV
Cacalilao # 305, Col. San Pedrito, Tlaquepaque Jalisco C.P. 45625 TEL. (33)36002655 / 2068

Soluciones Marítimas del Carmen, S.A. de C.V.
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CONTACT



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 **E-mail:** info@solmacar.com.mx

   **Mobile:** +52 (55) 7499 7257

ADDRESS:

Headquarters: Av. Presidente Masaryk 61
Polanco. 11560, Miguel Hidalgo,
Mexico City.

Operations: Av. Isla de Tris 1,
Centro Comercial Carmen Center,
24119, Ciudad del Carmen, Campeche.

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Thank you!